

QUESTIONS TO CONSIDER WHILE NETWORKING



When networking, it is important to think about your audience and what you want to know. Ask questions that will open up opportunity for additional conversation, and potentially help you learn more about a company. Here are some questions to consider when speaking to....

Human Resources

- “Does your company hire international students?”
- “Can you tell me a little more about your internship program?”
- “What do you like about working at your company?”
- “What kinds of opportunities does your company have for [major]?”
- “What kinds of positions are you all looking to hire for this summer?”
- “What opportunities are there to get involved in community service with your company?”

Recent Graduate

- “Do you get back to campus often?”
- “Do you like living in the area (where the company is located)?”
- “Where are you from before going to Virginia Tech?”
- “What groups were you involved with on campus?”
- “How did you land your current position?”
- “Where did you meet your employer and how did you get involved with them?”
- “What tips do you have for finding a mentor when starting at a company?”
- “Does your team get together for any events outside of work?”
- “What is the culture like at your company?”

Industry Professionals

- “What kinds of projects are you involved in currently?”
- “Where did you go to school/what did you study?”
- “How did you end up in the position you hold today?”
- “What advice would you give to someone just starting out in this industry?”
- “What skills or platforms have been the most helpful for you in your career?”
- “What do you like most about working in this industry?”
- “What are the pros and cons of working in this industry?”
- “Is there opportunity for you to travel in this line of work?”

Peers

- “What do you have planned or are hoping to do this summer/after graduation?”
- “What got you interested in your chosen career path?”
- “Are you involved in any student orgs or clubs?”
- “How did you find your internship or job?”
- “What resources have you found most helpful on campus?”
- “Have you discovered any hidden gems around campus for good food or fun activities?”

